

November 5, 2015

Honorable Stacy Ruble Secretary Postal Regulatory Commission 901 New York Avenue, NW, Suite 200 Washington, DC 20268-0001

Dear Mr. Ruble:

Pursuant to 39 U.S.C. § 407(d)(2), the U.S. Postal Service (Postal Service) is providing a copy of the Agreement Concerning Withdrawal of Singapore Post Limited from Membership of the Kahala Posts Group ("KPG"). All nine of the remaining members of the Kahala Posts Group and the authorized signatory for Singapore Post Limited, as the Withdrawing Member, have signed the Agreement. The Postal Service has marked the non-public versions of the documents as "Confidential" and "Non-Public" because the documents contain information considered confidential and commercially sensitive by the affected postal operators and the Postal Service.

The Postal Service considers certain portions of the documents to be protected by 39 U.S.C. § 410(c)(2) and thereby not subject to mandatory disclosure under the Freedom of Information Act (FOIA). Further, the document contains the commercial information of several postal operators, and as such, certain portions of the instrument are subject to protection under Exemption 4 of the FOIA. Consequently, we have attached an application for non-public treatment of these documents under 39 C.F.R. § 3007.21. In addition, we respectfully request that the Postal Regulatory Commission coordinate with us in the event that the documents become subject to a FOIA request, so that we can engage in appropriate consultations with the affected postal operators.

Please feel free to contact me if further information would be helpful.

Sincerely,

Anthony Alverno Chief Counsel,

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Global Business and Service Development

Enclosure

KAHALA POSIS GROUP

AGREEMENT CONCERNING WITHDRAWAL OF SINGAPORE POST LIMITED FROM MEMBERSHIP OF THE KAHALA POSTS GROUP

Date of Agreement

The date of this Agreement Concerning Withdrawal (hereafter "Agreement") is the 15th day of June 2015.

This date is unaffected by reason that the Agreement may be signed in counterparts on separate dates.

Parties

- The Australian Postal Corporation, the China Post Group, Correos y
 Telégrafos SAE, Hongkong Post, Japan Post Co., Ltd., Korea Post, Groupe La
 Poste, Royal Mail Group Ltd., and United States Postal Service (the
 "Continuing KPG Members"), collectively as party 1, and
- 2. Singapore Post Limited (the "Withdrawing Member") as party 2

Purpose

The purpose of this Agreement is to confirm that the Withdrawing Member is to withdraw from membership of the Kahala Posts Group on the Effective Withdrawal Date, and to note agreements between the Parties concerning the terms and conditions upon which the Withdrawing Member will withdraw from KPG membership.

Interpretation

In this Agreement, unless the context dictates otherwise, the highlighted words shall have the meanings stated:

- A. Agreement means this Agreement Concerning Withdrawal including its

 Annexes
- B. Continuing KPG Members means all of the KPG Members except the Withdrawing Member.
- C. Effective Withdrawal Date means the 15th day of June 2015.
- KPG means the Kahala Posts Group, as more fully described in article 2 of this Agreement.
- E. KPG Members means the ten postal administration entities named in article 1 below.
- F. Members Agreement shall have the meaning given in article 2.
- G. Parties means all of the signatories to this Agreement.
- H. Withdrawal Letter means the letter dated
 Withdrawing Member addressed to the Chief Executive Officers of Continuing
 KPG Members, and to the Executive Director, KPG, advising of the
 Withdrawing Member's intention to withdraw from membership of KPG (which

| | letter is annexed to this Agreement at Annex B). |
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| J. | |
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| to all | |
| K. | Withdrawing Member means Singapore Post Limited. |
| Back | «ground |
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| 1. | The Australian Postal Corporation, The China Post Group, Correos y Telégrafos SAE, Hongkong Post, Japan Post Co., Ltd., Korea Post, Groupe La Poste, Royal Mail Group Ltd., Singapore Post Limited and United States Posta Service, (the "KPG Members"), are the designated postal operators of and for their respective territories, and as such provide international postal services including express and packages services among themselves. |
| 2. | Under the terms of a |
| | the KPG Members joined together in an unincorporated collaborative group known as the Kahala Posts Group or KPG, in order to work together to improve international postal services, particularly express and packages services exchanged between KPG Members, so that through their collaboration they might seek to promote customer choice and improve services options for postal express and package services consistent with the laws that apply to them. |
| 3. | By a letter dated the Withdrawing Member gave written notice of its intention to withdraw its membership from the KPG. A copy of the Withdrawal Letter is annexed to this Agreement marked "Annex B" |
| 4. | Pursuant to the withdrawal of membership of KPG of the Withdrawing Member, and |

Operative Terms

Agreement Status

5. The Parties intend that this Agreement is a legally-binding agreement between the Continuing KPG Members and the Withdrawing Member, though it is not intended to create or suggest prior creation of a partnership, joint venture or any other legal form of business association.

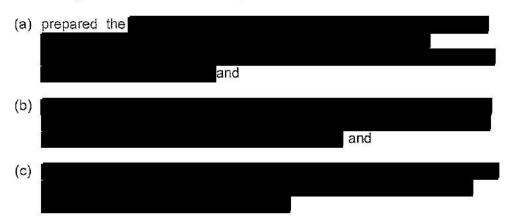
Effective Withdrawal Date

| 6. | as the Effective Withdrawal Date, being the date upon which the Withdrawing Member effectively ceases to be a member of KPG. |
|--------|---|
| 7. | As and from the Effective Withdrawal Date, and without in any way limiting or reducing the Withdrawing Member's obligation(s), the Withdrawing Member's membership of KPG will formally conclude, and all of the Withdrawing Member's rights and entitlements as a KPG Member will end. |
| | (a) complete any withdrawal activity listed in |
| | (b) |
| | (c) fully and completely abide by any ongoing obligations imposed |
| Existi | og Financial Obligations |
| 8. | The Withdrawing Member acknowledges and agrees that in accordance with |
| | (a) The Withdrawing Member remains obliged to |
| | (b) |
| | (c) |
| Willia | rawal Expenses |
| 9. | |
| | |



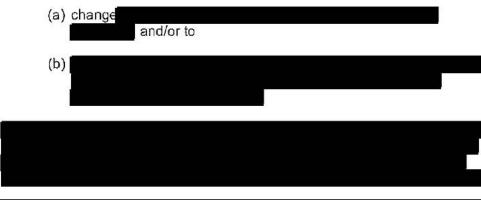
Ferras and Conditions of Willadrawał

11. The KPG Executive Director has, in consultation with the representatives of the Continuing KPG Members who comprise the KPG Board of Directors:



Amendment of Withdrawal Activity Schedule

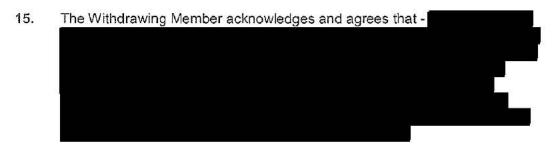
12. If any amendment, addition or variation to the required to be made by the KPG Executive Director after the Effective Withdrawal Date, in order to either



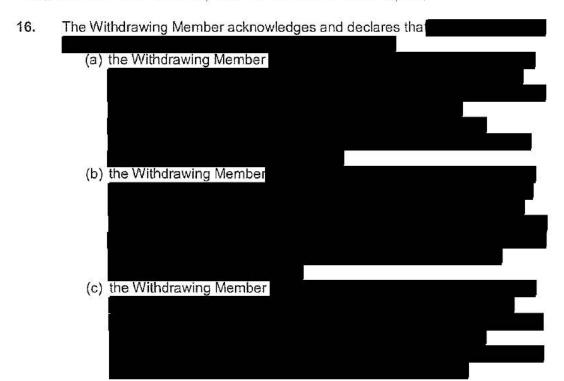
13.



Authorizing Momber's Withdrawal Activities



Obligations of Confidentiality and Use of Infeligitual Property.



Amendment

17. This Agreement may be amended by consensus of the Parties. Any such amendment shall be in writing and signed by each Party to this Agreement.

Regulatory Filing

- 18. The Parties acknowledge that U.S. law may require the filing of this Agreement and supporting documentation with the U.S. Postal Regulatory Commission ("Commission") and the U.S. Department of State.
- 19. The Parties executing this Agreement other than the U.S. Postal Service (hereinafter the "counterparties") authorize the U.S. Postal Service to determine the scope of information that must be made publicly available under U.S. law to the Commission under the Commission's rules.
- 20. The U.S. Postal Service shall notify the counterparties of any such filing with the Commission on or before the date of filing.
- 21. The counterparties further understand that any unredacted portion of the Agreement or supporting or referenced information may be available on the Commission's public website, www.prc.gov, and that they have the right to address any outstanding confidentiality concerns with the Commission directly. The procedure for making an application to the Commission for non-public treatment of materials believed to be protected from public disclosure is published on the Commission's website at www.prc.gov/Docs/63/63467/Order225.pdf and at Title 39, Code of Federal Regulations, Section 3007.22. At the request of a Party, the U.S. Postal Service will provide the docket number of the Commission proceeding, if any, used in connection with this Agreement.

Counterparts

22. This Agreement may be entered into by counterparts, all of which taken together shall constitute one and the same instrument. Any party may enter into this Agreement by executing any such counterpart.

| Australian Postal Corporation Signature of authorized representative | |
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| Date 1 July 2015 | Anned Cahour |
| China Post Group | |
| Signature of authorized representative | |
| Date | |
| Correos y Telégrafos SAE | |
| Signature of authorized representative | |
| Date | |
| Hongkong Post | |
| Signature of authorized representative | |
| Date | |
| Japan Post Co., Ltd. | |
| Signature of authorized representative | |
| Date | |
| Korea Post | |
| Signature of authorized representative | |
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| Signature of authorized representative | |
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| Date | |
| China Post Group Signature of authorized representative | 喜风季2015.6.6 |
| Date | |
| Correos y Telégrafos SAE Signature of authorized representative | |
| Date | |
| Hongkong Post Signature of authorized representative | |
| Date | |
| Japan Post Co., Ltd. Signature of authorized representative | |
| Date | |
| Korea Post Signature of authorized representative | |
| Date | ************************************** |

| Australian Postal Corporation Signature of authorized representative | |
|--|---------------------------|
| Date | |
| China Post Group Signature of authorized representative | |
| Date | OFREOS V |
| Correos y Telégrafos SAE Signature of authorized representative Date | Fdo.: Alberto Alonso Poz. |
| Hongkong Post Signature of authorized representative | |
| Date | |
| Japan Post Co., Ltd. Signature of authorized representative | |
| Date | |
| Korea Post Signature of authorized representative | |
| Date | |

| Australian Postal Corporation Signature of authorized representative | |
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| Date | |
| China Post Group | |
| Signature of authorized representative | |
| Date | |
| Correos y Telégrafos SAE | |
| Signature of authorized representative | |
| Date | |
| Hongkong Post Signature of authorized representative | |
| Date | J |
| Japan Post Co., Ltd. Signature of authorized representative | |
| Date | |
| Korea Post Signature of authorized representative | |
| Date | |

| Australian Postal Corporation Signature of authorized representative | |
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| Date | |
| China Post Group | |
| Signature of authorized representative | |
| Date | ······································ |
| Correos y Telégrafos SAE | |
| Signature of authorized representative | |
| Date | |
| Hongkong Post Signature of authorized representative | |
| Date | |
| Japan Post Co., Ltd. | |
| Signature of authorized representative | Mr. Kazunori Uchida |
| Date15 June 2015 | 内田和德、 |
| Korea Post Signature of authorized representative | |
| Date | |

Signed for and on behalf of the Continuing KPG Members by their respective authorized signatories. Australian Postal Corporation Signature of authorized representative Date China Post Group Signature of authorized representative Correos y Telégrafos SAE Signature of authorized representative Date..... Hongkong Post Signature of authorized representative Date..... Japan Post Co., Ltd. Signature of authorized representative Date.....

Agreement Concerning Withdrawat V 10, 15 96 2015

Signature of authorized representative

Date 7 July 2015

Korea Post

PART A

| Le Groupe La Poste Signature of authorized representative Date | |
|--|--|
| Royal Mail Group Ltd Signature of authorized representative | |
| Date | |
| United States Postal Service Signature of authorized representative | |
| Date | |
| PART B Signed for and on behalf of the Withdrawing KPG Member by its authorized signatory. | |
| Singapore Post Limited Signature of authorized representative | |
| Date | |

| Le Groupe La Poste Signature of authorized representative | |
|---|-------|
| Date | |
| Royal Mail Group Ltd Signature of authorized representative Date | m 181 |
| United States Postal Service Signature of authorized representative | |
| Date | |
| PART B | |
| Signed for and on behalf of the Withdrawing KPG Member by its authorized signatory. | |
| Singapore Post Limited Signature of authorized representative | |
| Date | |

| Le Groupe La Poste Signature of authorized representative | |
|---|-------|
| Date | |
| Royal Mail Group Ltd Signature of authorized representative | |
| Date | |
| United States Postal Service Signature of authorized representative | |
| Date 7/164/15 | A Mra |
| PARTB | |
| Signed for and on behalf of the Withdrawing KPG Member by its authorized signatory. | |
| Singapore Post Limited Signature of authorized representative | |
| Date | *** |

| Le Groupe La Poste | |
|--|-------|
| Signature of authorized representative | |
| Date | |
| Royal Mail Group Ltd Signature of authorized representative | |
| Date | |
| United States Postal Service Signature of authorized representative | |
| Date | |
| PART B Signed for and on behalf of the Withdrawing KPG Member by its authorized signatory. | |
| Singapore Post Limited Signature of authorized representative Date | (Mm.) |
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KPG MEMBERS AGREEMENT

DECEMBER 2012

WHEREAS, the Australian Postal Corporation, the China Post Group, Correos y Telégrafos SAE, Hongkong Post, Japan Post Co., Ltd., Korea Post, Groupe La Poste, Royal Mail Group Ltd., Singapore Post Limited and United States Postal Service ("Parties", and also known as "KPG Members"), the designated postal operators of their respective territories, provide international postal services including express and package services among themselves, and

WHEREAS, the KPG Members desire to work together to improve international postal services, particularly express and package services exchanged between KPG Members, and, through their collaboration, seek to promote customer choice and improve service options for postal express and package services consistent with the laws that apply to them,

THE undersigned KPG Members hereby declare their intention to cooperate for the improvement of international postal services, particularly express, and package services under the name KPG.

1. LEGAL STATUS OF THE KPG MEMBERS AGREEMENT

This Agreement sets forth the manner in which the KPG Members will interact among themselves in making decisions about how to improve international postal services, particularly express, and package services. It is a legally-binding agreement between the KPG Members and is not intended to create a partnership, joint venture or any other legal form of business association.

2. PURPOSE

- (a) The purpose of this Agreement is to set forth a process and structure by which the KPG Members may discuss potential actions to improve international postal services, particularly express and package services and decide what measures, if any, they might jointly undertake to improve these services for the benefit of their customers.
- (b) With a view to achieving such improvements, the KPG Members agree to devote appropriate resources for the development of a range of suitable products to meet the prevailing business and customer needs and to achieve the service standards laid down for such products.

3. CEO BOARD

(a) The policies and strategies of KPG shall be determined by the CEO Board.

- (b) The CEO Board shall consist of the Chief Executive Officer of each KPG Member.
- (c) The CEO Board shall normally meet annually at a place selected by CEO Board members. KPG Members shall take turns hosting the CEO Board meetings and bearing the cost of the logistics involved.
- (d) Additional CEO Board meetings may be held upon the request of the Chairman of the CEO Board or upon the request of a majority of at least two-thirds of the KPG Members CEOs.
- (e) The Chief Executive Officer of any KPG Member may designate a representative to attend a meeting of the CEO Board.
- (f) In principle, each KPG Member CEO shall hold the position of CEO Board Chairman in turn as determined by the CEO Board. The CEO Board Chairman (or his or her designee) shall preside at meetings of the CEO Board and perform all other functions pertaining to the Chairman of the CEO Board. The CEO Board Chairman shall normally serve a term of one year.
- (g) Decisions of the CEO Board shall be taken by consensus whenever possible. When consensus cannot be reached, decisions may be taken by a majority of at least two-thirds of the members of the CEO Board.
- (h) Each KPG Member shall bear the expenses incurred by its Chief Executive Officer (or designee) in attending the meetings of the CEO Board.

4. BOARD OF DIRECTORS

- (a) The execution of the policies and strategies determined by the CEO Board shall be overseen by the Board of Directors. The Board of Directors shall submit an annual Business Plan to the CEO Board.
- (b) The Board of Directors will be comprised of a nominee of each KPG Member. KPG Members will make every effort to ensure that the nominated Directors:
 - (i) have a sufficient degree of seniority and authority so as to enable the Board of Directors to reach binding decisions in as many instances as possible without referral of matters to the CEO Board or member

operators; and

- (ii) are selected and appointed with a view to longer term service, in order to ensure, as far as is possible, continuity and consistency of the operation and decision making function at the Board of Director level.
- (c) The Board of Directors shall, based on the prevailing business needs, decide the frequency, the place and the mode of its meetings. In principle, KPG Members shall take turns hosting the Board of Directors meetings and bearing the cost of the logistics involved.
- (d) The members of the Board of Directors shall select a member to serve as BOD Chairman. The Director selected as the BOD Chairman shall preside at meetings of the Board of Directors and perform all other functions pertaining to the Chairman of the Board of Directors. The BOD Chairman shall serve a term of two years. The BOD Chairman is eligible for re-election for an additional term, or terms.
- (e) Decisions of the Board of Directors shall be taken by consensus whenever possible. When consensus cannot be reached, decisions may be taken by a majority of at least two-thirds of the Directors.
- (f) The members of the Board of Directors shall select a member to serve as Treasurer. The Director selected to serve as the Treasurer shall oversee the finances of the KPG. The Treasurer shall serve a term of one year. The Treasurer is eligible for re-election for an additional term or terms.
- (g) Each KPG Member shall bear the expenses incurred by its representative in attending the meetings of the Board of Directors.

PROJECTS

- (a) The CEO Board and the Board of Directors may decide to undertake specific projects to achieve the purpose as stated in Article 2 above. KPG Member shall make every effort to participate in and facilitate the projects so decided.
- (b) While all KPG Members are expected to make every effort to participate in and facilitate the projects so decided, each KPG Member shall decide on the scope and extent of its contribution and involvement in the projects. This shall be the subject of a separate agreement, which shall contain such terms and conditions as the members may decide. The relative benefit to, or relative usage of, a project should be taken into account in determining the scope and extent of a member's contribution to and

involvement in projects as appropriate.

6. FINANCING

- (a) Except as provided in Article 5, and in principle the funding of KPG activities shall be based on all KPG Members each paying as a contribution.
- (b) All expenses incurred by any KPG Member in attending meetings concerning the activities of KPG shall be borne by that KPG Member.

7. LANGUAGE

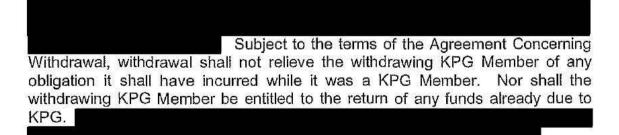
The language of the KPG for both meetings and documents shall be English. Any expenses incurred by any KPG Member in translating documents into or out of English shall be borne by that KPG Member, as shall any expenses incurred for interpretation into or out of English during meetings.

8. CONFIDENTIALITY

Information disclosed or developed for the purposes of the management, operation, and deliberations of the KPG may be commercially confidential. A separate confidentiality agreement, signed by all KPG Members, is annexed to this Agreement. Subject to the terms of the separate confidentiality agreement, which takes precedence over this clause, no KPG Member may sell, use or disclose any KPG data except in pursuit of the common goals of KPG. Nor shall any KPG Member use KPG data in any manner that is in conflict with the interests of any other KPG Member.

9. WITHDRAWAL

Any KPG Member G may withdraw from membership at any time by giving notice of its withdrawal to the other KPG Members. Such notice shall be signed by the withdrawing KPG Member' Chief Executive Officer and sent to the other members of the CEO Board and to the KPG General Manager. Withdrawal shall be effective



Within 30 days of sending its notice of withdrawal, the withdrawing KPG Member

shall execute an Agreement Concerning Withdrawal from KPG which will outline the terms and conditions of the withdrawal and any continuing financial or legal obligations outstanding between KPG and the withdrawing KPG Member. As a core term, the Agreement Concerning Withdrawal will include continuing obligations related to the use of Confidential Information as set forth in the Confidentiality Agreement.

Expenses reasonably incurred by KPG to accommodate the withdrawal of a member shall be paid by the withdrawing KPG Member.

10. NEW MEMBERS

The detailed terms of membership and manner of identifying potential members will be determined by the CEO Board.

11. ADDITIONAL OBLIGATIONS OF KPG MEMBERS

KPG Members shall abide by the principles expressed in the KPG Guiding Principles as endorsed by the Board of Directors from time to time, the most recent version of which supersedes all previous versions of those same documents.

12. AMENDMENT

This Agreement may be amended by consensus of the CEO Board. Any such amendment shall be in writing and signed by each KPG Member.

13. REGULATORY NOTICE

The Parties acknowledge that as part of ongoing legal transparency requirements, this Agreement and any supporting or referenced documentation related to it may be filed with the U.S. Postal Regulatory Commission ("Commission").

The Parties executing this Agreement other than the U.S. Postal Service (hereinafter the "counterparties") authorize the U.S. Postal Service to determine the scope of information that must be made publicly available under U.S. law to the Commission, subject to such consultation as the counterparties may reasonably request.

The U.S. Postal Service shall notify the counterparties of any such filing with the Commission on or before the date of filing.

The counterparties further understand that any unredacted portion of the Agreement or supporting or referenced information may be available on the Commission's public website, www.prc.gov, and that they have the right to address any outstanding confidentiality concerns with the Commission directly. The procedure for making an application to the Commission for non-public treatment of materials believed to be protected from public disclosure is published on the Commission's website at www.prc.gov/Docs/63/63467/Order225.pdf and at Title 39, Code of Federal Regulations, Section 3007.22.

14. COUNTERPARTS

This Agreement may be entered into by counterparts, all of which taken together shall constitute one and the same instrument. Any KPG Member may enter into this Agreement by executing any such counterpart.

15. OPERATION OF THIS DOCUMENT

Subject to the understanding that any actions legally taken in conformity with the provisions of prior Memoranda of Understanding, are and remain, valid and effective, this Agreement replaces any and all prior Memoranda of Understanding Concerning the Organization and Function of KPG or on the same subject matter.

This Agreement operates as from January 1, 2013 and remains operative unless and until it is amended or replaced by an instrument authorized by the CEO Board.

| Australian Postal Corporation | |
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| Signature of authorized representative | 2.0 |
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| Date31 December 2012 | |
| China Post Group | |
| Signature of authorized representative | |
| Signature of authorized representative | |
| Date | |
| Correos y Telégrafos SAE | |
| Signature of authorized representative | |
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| Date | |
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| Hongkong Post | |
| Signature of authorized representative | |
| Date | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| | |
| Japan Post Co., Ltd. | |
| Signature of authorized representative | |
| Date | |
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| Korea Post | |
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| Le Groupe La Poste | |
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| Australian Postal Corporation Signature of authorized representative | |
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| China Post Group | 方面签 |
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| Correos y Telégrafos SAE | |
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| Hongkong Post Signature of authorized representative | |
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| Japan Post Co., Ltd. Signature of authorized representative | |
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| Korea Post Signature of authorized representative | |
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Le Groupe La Poste

| Australian Postal Corporation Signature of authorized representative | |
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| Date | |
| China Post Group Signature of authorized representative | |
| Date | |
| Correos y Telégrafos SAE Signature of authorized representative Date 26/12/2012 | FRANCISCO JAVIER CUESTA NUÍN |
| Hongkong Post Signature of authorized representative | |
| Date | |
| Japan Post Co., Ltd. Signature of authorized representative | |
| Date | |
| Korea Post Signature of authorized representative | |

| Australian Postal Corporation Signature of authorized representative | |
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| China Post Group Signature of authorized representative | |
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| Correos y Telégrafos SAE Signature of authorized representative | |
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| Hongkong Post Signature of authorized representative 17 December 2012 Date | Pris |
| Japan Post Co., Ltd. Signature of authorized representative | |
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| Korea Post Signature of authorized representative | |
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Le Groupe La Poste

| China Post Group Signature of authorized representative Date | Australian Postal Corporation Signature of authorized representative | |
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| Signature of authorized representative Date | Date | |
| Correos y Telégrafos SAE Signature of authorized representative Date | China Post Group | |
| Correos y Telégrafos SAE Signature of authorized representative Date | Signature of authorized representative | |
| Signature of authorized representative Date | Date | |
| Hongkong Post Signature of authorized representative Date | Correos y Telégrafos SAE | |
| Hongkong Post Signature of authorized representative Date | Signature of authorized representative | |
| Signature of authorized representative Date | Date | |
| Japan Post Co., Ltd. Signature of authorized representative Date21 December, 2012 Korea Post Signature of authorized representative | | |
| Signature of authorized representative Date21 December, 2012 Korea Post Signature of authorized representative | Date | |
| Signature of authorized representative Date21 December, 2012 Korea Post Signature of authorized representative | Japan Post Co., Ltd. | |
| Korea Post Signature of authorized representative | * | 64 /3 F |
| Signature of authorized representative | Date21 December, 2012 | /213 / |
| Date | | |
| | Date | |

Le Groupe La Poste

| Australian Postal Corporation | |
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| Signature of authorized representative | |
| Date | |
| China Post Group | |
| Signature of authorized representative | |
| Date | |
| Correos y Telégrafos SAE | |
| Signature of authorized representative | |
| Date | ······································ |
| Hongkong Post Signature of authorized representative | |
| Date | |
| Japan Post Co., Ltd. | |
| Signature of authorized representative | |
| Date | |
| Korea Post | |
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| Date | m.R. Ko |
| Le Groupe La Poste | |
| Signature of authorized representative | |
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| Signature of authorized representative | I al Smann- |
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| Date21 12017 | lan Caram |
| Royal Mail Group Ltd Signature of authorized representative | |
| Date | , |
| Singapore Post Limited Signature of authorized representative | |
| Date | |
| United States Postal Service Signature of authorized representative | |
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| Signature of authorized representative | |
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| Royal Mail Group Ltd Signature of authorized representative | |
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| Singapore Post Limited Signature of authorized representative | |
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| United States Postal Service Signature of authorized representative | |
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| Royal Mail Group Ltd Signature of authorized representative | |
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| Singapore Post Limited Signature of authorized representative | A |
| 27 December 2012 Date | (D) |
| United States Postal Service Signature of authorized representative | |
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| Signature of authorized representative | |
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| Royal Mail Group Ltd Signature of authorized representative | |
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| Cinners Deat Limited | |
| Singapore Post Limited Signature of authorized representative | |
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| United States Postal Service | |
| Signature of authorized representative | |
| 1-12 | (VR der |
| Date | Cope Vor |
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Managing Director and Chief Executive Officer Australia Post GPO Box 1777 Melbourne Vic 3001 AUSTRALIA

President
China Post Group
Jia 3, Financial Street Xicheng District
100808 Beijing
CHINA, PEOPLE'S REPUBLIC OF

Postmaster General
Hongkong Post
Hongkong Post Headquarters
2 Connaught Place
Central
HONG KONG

Président Directeur Général LA POSTE Siège social 44, boulevard de Vaugirard 75757 Paris Cedex 15 FRANCE

Chief Executive Officer Royal Mail 100 Victoria Embankment London GREAT BRITAIN EC4Y OHQ

Singapore Post Limited (Reg. No 159201623M) 10 Eunos Road 8, Singapore Post Centre Singapore 408600 www.singpost.com



President

Korea Post 8th Bullding, Government Complex Sejong 339-012 KOREA, REPUBLIC OF

President, Chief Executive Officer
Japan Post Co., Ltd
3-2, Kasumigaseki 1-chome, Chiyoda-ku
Tokyo
100-8798 JAPAN

Presidente Sociedad Estatal "Correos y Telégrafos" S.A. Vía de Dublin n° 7 28070 Madrid SPAIN

Ms Megan Brennan Postmaster General and Chief Executive Officer United States Postal Service 475 L'Enfant Plaza SW Washington DC 20260-6500 USA

Mr Vincent Mougey General Manager KPG Rm 905, Jubilee Centre, 18 Fenwick Street, Wanchal HONG KONG

Singapore Post Limited (Reg. No 188201623M) 10 Eunos Road 6, Singapore Post Centre Singapore 408600 www.singpost.com



14 May 2015

Dear KPG CEOs,

SingPost joined the Kahala Postal Group (KPG) in 2008 and over the years, we have worked together with other KPG members on the delivery quality of service for EMS and Parcels across the network and other related projects.



We understand that there are exciting plans for KPG ahead and we want to wish all KPG members well for the future.

I have instructed the KPG BOD representative to work out with the KPG office on the withdrawal process and we will fulfil all our obligations as agreed.

Thank you very much for your understanding, spirit of cooperation and friendship,

Best regards.

Yours sincerely



Singapore Post Limited (Reg. No 199201823M) 10 Eunos Road 8, Singapore Post Centre Singapore 408600 www.singpost.com



Linking people Delivering business 傳心意 遞商機

客戶編號 Account No.:

KPG-SG-2014

SINGAPORE POST LIMITED
10 EUNOS ROAD 8

02 - 31 SINGAPORE POST CENTRE

SINGAPORE 408600

頁数 登票日期

發票編號

Page No. Invoice Date l of 2 12/02/2015

Invoice No.
Due Date

KPG-SG14-002 28/02/2015

到期繳款日 Due Date 應繳總額 Amount Due

USDS

有關徵款細則,請參閱此發票背後

Please see overleaf for details of payment instructions.

發票 INVOICE

項目 Particulars

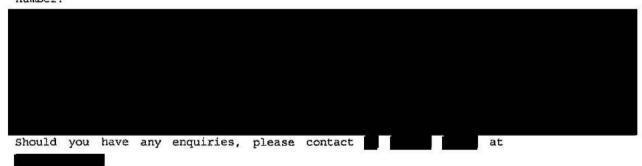
應付 Debit (US\$)

Recharge of the contribution of



* Detail Please refer to Attachment 1

Payment should be made by direct transfer (bank to bank), quoting invoice number.



應繳總額 Total amount due

機印所示,經已收紇 Received the sum imprinted

郵寄付款回條 Slip for Payment by Post

KPG-SG-2014

| 類別編號 | 類別 | 發票日期 | 為號 | 到期付款日 | 應繳金額 |
|-----------|------|--------------|---------------|------------|------------|
| Type Code | Type | Invoice Date | Reference No. | Due Date | Amount Due |
| | | 12/2/2015 | KPG-SG14-002 | 28/02/2015 | |

Hongkong Post Headquarters 2 Connaught Place, Central Hong Kong

r + www.hongkongpost.hk

Attachement 1

| Particulars Pasharga of the contribution of | Debit (HK\$) | Debit (US\$) |
|--|--------------|--------------|
| Recharge of the contribution of | | |
| Salary | | |
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| AMOUNT | | |

* 12 Feb 2015 Exchange Rate for conver



Linking people Delivering business 傳心意 遞商機

客戶編號 Account No.:

KPG-SG-2015

Singapore Post Limited

10 Eunos Road 8

02-31 Singapore Post Centre

Singapore 408600

頁數 發票日期 Page No.

1 of 1

發票編號

Invoice Date

09/03/2015 KPG-SG15-001

Due Date 30

30/04/2015

到期缴款日 應繳總額

Amount Due

US\$

有關繳款細則,請參閱此發票背後

Please see overleaf for details of payment instructions.

發票 INVOICE

項目 Particulars

應付 Debit (US\$)

Payment should be made by direct transfer (bank to bank), quoting invoice number.



Remarks: Please bear all the bank charges in settling this invoice.

Should you have any enquiries, please contact

at

應繳總額 Total amount due

機印所示,經已收統 Received the sum imprinted

郵寄付款回條 Slip for Payment by Post

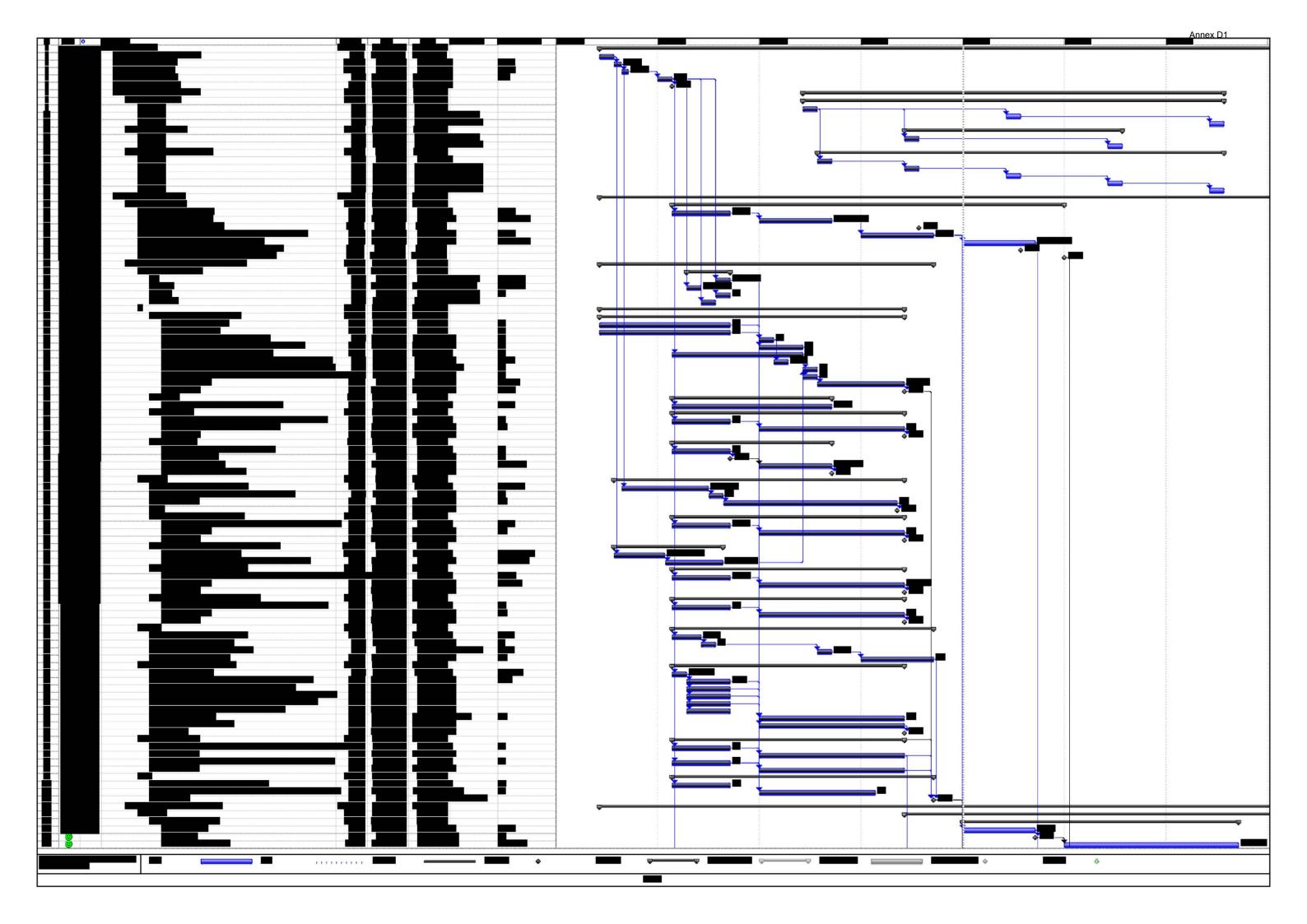
KPG-SG-2015

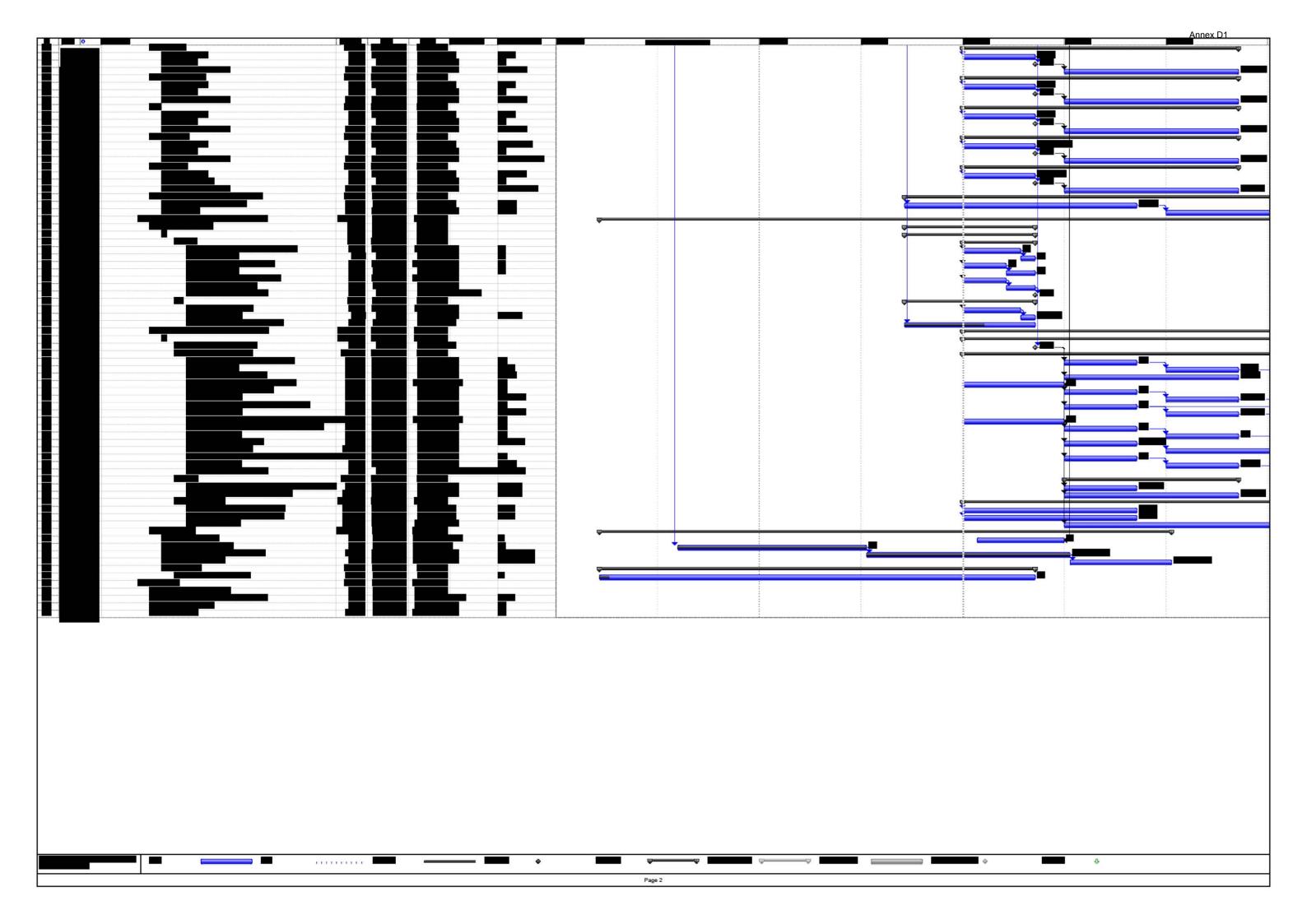
| 類別編號 | 類別 | 發票日期 | 編號 | 到期付款日 | 應繳金額 |
|-----------|------|--------------|---------------|------------|-------------------|
| Type Code | Type | Invoice Date | Reference No. | Due Date | Amount Due (US\$) |
| 20 | | 09/03/2015 | KPG-SG15-001 | 30/04/2015 | |

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APPLICATION OF THE UNITED STATES POSTAL SERVICE FOR NON-PUBLIC TREATMENT OF MATERIALS

In accordance with 39 C.F.R. § 3007.21, the United States Postal Service (Postal Service) hereby applies for non-public treatment of the enclosed withdrawal agreement concerning international postal services, particularly express, packages and logistic services, among members of the Kahala Posts Group (KPG)¹ and the following agency of a foreign government: Singapore Post Limited. The Postal Service is transmitting this agreement to the Postal Regulatory Commission (Commission) in accordance with 39 U.S.C. § 407(d). A redacted version of the agreement is enclosed with the instant transmittal. The Postal Service hereby furnishes the justification required for this application by 39 C.F.R. § 3007.21(c) below.

(1) The rationale for claiming that the materials are non-public, including the specific statutory basis for the claim, and a statement justifying application of the provision(s);

Information of a commercial nature, which under good business practice would not be publicly disclosed, as well as third party business information, is not required to be disclosed to the public. 39 U.S.C. § 410(c)(2); 5 U.S.C. § 552(b)(4). The Commission may determine the appropriate level of confidentiality to be afforded to such information after weighing the nature and extent of the likely commercial injury to the Postal Service against the public interest in maintaining the financial transparency of a government establishment

.

¹ At the time of the execution of the agreement, members of the KPG included: The U.S. Postal Service, Australian Postal Corporation, China Post Group, Correros y Telégrafos SAE, Groupe La Poste, Hongkong Post, Japan Post Service Co., Ltd., Korea Post, and the Royal Mail Group, Ltd.

competing in commercial markets. 39 U.S.C. § 504(g)(3)(A).² Because the portions of materials filed non-publicly fall within the scope of information not required to be publicly disclosed, the Postal Service asks the Commission to support its determination that this agreement is exempt from public disclosure and grant its application for their non-public treatment.

(2) Identification, including name, phone number, and e-mail address for any third party who is known to have a proprietary interest in the materials, or if such an identification is sensitive, contact information for a Postal Service employee who shall provide notice to that third party;

In the case of agreements such as the one transmitted here, the Postal Service believes that the postal operators that are parties to the agreement are the only third parties with a proprietary interest in the materials. The Postal Service identifies as an appropriate contact person Vincent Mougey, Executive Director, KPG, Hongkong Post – KPG Office, Jubilee Center 9/F #905, 18 Fenwick Street, Wan Chai, Hong Kong, Hong Kong. Mr. Mougey's phone number is +852 2528 6716, and his e-mail address is vincent.j.mougey@usps.gov. The Postal Service has already informed the member posts of KPG, in compliance with 39 C.F.R. § 3007.20(b), about the nature and scope of this filing and about the postal operators' ability to address any confidentiality concerns directly with the Commission.

(3) A description of the materials claimed to be non-public in a manner that, without revealing the materials at issue, would allow a person to thoroughly evaluate the basis for the claim that they are non-public;

² The Commission has indicated that "likely commercial injury" should be construed broadly to encompass other types of injury, such as harms to privacy, deliberative process, or law enforcement interests. PRC Order No. 194, Second Notice of Proposed Rulemaking to Establish a Procedure for According Appropriate Confidentiality, Docket No. RM2008-1, Mar. 20, 2009, at 11.

3

As required by 39 U.S.C. § 407(d), the Postal Service is transmitting an agreement with foreign postal operators, certain of which are agencies of a foreign government.

The agreement includes information concerning procedural and financial obligations of withdrawing members of the KPG, as well as internal operational measures to be undertaken by all parties in the event of a withdrawal. The referenced membership agreement, which is attached to the withdrawal agreement, also includes information concerning fees required to join the KPG. The Postal Service maintains that the redacted portions of the document should remain confidential.

(4) Particular identification of the nature and extent of commercial harm alleged and the likelihood of such harm;

If the information that the Postal Service determined to be protected from

disclosure due to its commercially sensitive nature were to be disclosed publicly, the Postal Service considers that it is quite likely that it would suffer commercial harm. This information is commercially sensitive, and the Postal Service does not believe that it would be disclosed under good business practice.

Competitors, which might include foreign postal operators as well as integrators, could use financial and operational models to the detriment of the Postal Service and the foreign postal operators that signed the agreement. Additionally, foreign postal operators or other potential customers could use the information to their advantage in negotiating the terms of their own agreements with the Postal

Service and other KPG members. The Postal Service considers these to be

highly probable outcomes that would result from public disclosure of the redacted material.

The agreement includes specific information concerning operations and financing. All of this information is highly confidential in the business world. If this information were made public, the Postal Service's competitors, and the competitors of the other postal operators that signed the agreement, would have the advantage of being able to assess the Kahala Post Group's withdrawal procedures for postal operators. Additionally, foreign postal operators or other potential customers could use such information to their advantage in negotiating the terms of their own agreements with the Postal Service.

Information in the Agreement also consists of sensitive commercial information of foreign postal operators that are members of KPG. Disclosure of such information could be used by competitors of those postal operators to develop a benchmark for the development of a competitive alternative.

Finally, information about both membership fees required to join the organization and withdrawal procedures, which are unique to KPG members, are withheld on grounds that disclosure could provide insight to competing postal operators and integrators regarding internal procedures and costs of maintaining a similar type of association. Disclosure of such information would enable competitors to gain valuable intelligence to mimic similar procedures and or membership agreements. .

(5) At least one specific hypothetical, illustrative example of each alleged harm;

Harm: Public disclosure of conditions of withdrawal and financial obligations of withdrawing members in the enclosed agreement would provide foreign postal operators that did not sign the agreement with extraordinary negotiating power in negotiations with the Postal Service.

Hypothetical: The agreement is disclosed publicly on the Commission's website.

A postal operator that did not sign the agreement sees the information and uses the publicly available information concerning conditions of withdrawal to the Postal Service's detriment in negotiations with the Postal Service and other members of KPG regarding terms of entry and conditions of withdrawal from the KPG.

Harm: Public disclosure of information in the agreement, including information concerning KPG's strategic initiatives, would be used by the Postal Service's competitors, as well as competitors of the foreign postal operators that signed the agreement.

Hypothetical: A competing international delivery service obtains a copy of the unredacted version of the agreement from the Postal Regulatory Commission's website. The competitor analyzes the agreement to assess how KPG members collaborate and develop products. The competitor uses that information as a baseline to develop competitive alternatives.

Harm: Competitors could use the information in the withdrawal and members' agreements to create competing associations that mimic the structure, funding, and activities of the association.

Hypothetical: Information about the structure of the organization is released on the Commission's website. Through disclosure, competing postal operators or integrators can assess the effort and activities needed to create a competing organization or association. A competing postal operator or integrator uses the information in the agreement as a template to create a model for a competing association and lure postal operators to the competing organization with promises of competitive advantages.

(6) The extent of protection from public disclosure deemed to be necessary;

The Postal Service maintains that the redacted portions of the materials filed non-publicly should be withheld from persons involved in competitive decision-making in the relevant markets for international expedited and parcels products (including postal operators and private sector integrators), as well as their consultants and attorneys. Additionally, the Postal Service believes that, except for foreign postal operators that already have access to this information, actual or potential customers of the Postal Service for parcels and expedited services or similar products should not be provided access to the non-public materials.

(7) The length of time deemed necessary for the non-public materials to be protected from public disclosure with justification thereof; and

The Commission's regulations provide, at this time, that non-public materials shall lose non-public status ten years after the date of filing with the Commission, unless the Commission or its authorized representative enters an order extending the duration of that status. 39 C.F.R. § 3007.30

(8) Any other factors or reasons relevant to support the application.

Conclusion

None.

For the reasons discussed, the Postal Service asks that the Commission grant its application for non-public treatment of the identified materials.